# S&P Dow Jones Indices

A Division of S&P Global

#### **CONTRIBUTORS**

Dennis Badlyans index\_services@spglobal.com

Aye M. Soe, CFA
Managing Director
Global Research & Design
aye.soe@spglobal.com

Hong Xie, CFA
Director
Global Research & Design
hong.xie@spglobal.com

### A Look Inside Green Bonds: Combining Sustainability With Core Fixed Income

In recent years, an increasing number of market participants have shown interest in sustainability-driven investing and have started to incorporate elements of environmental, governance, and social (ESG) factors in their investment processes. Various rationales have been given for the inclusion of these factors.

The first rationale is that from a risk/return perspective, companies that consider impact investing and ESG practices associated with their business activities are likely to be ahead of their peers. From an environmental standpoint, actively managing a portfolio's footprint may help decrease exposure to companies that may face legal and reputational risks and provide a hedge against future regulatory changes. For example, as the world transitions to a low-carbon economy, organizations that have been proactive will be better positioned to adapt to new regulations, innovation, or a shift in consumer appetite.

The second rationale for investing in these types of companies comes from social or personal values and goals. These investors aim to create portfolios that balance financial returns within the scope of mission objectives.

No matter the rationale, there is a wide range of options for fixed income market participants to navigate. A common approach to navigating among these options has been to rely on evaluation metrics, or ratings that measure the ESG impact of companies' operations, and overlaying the score onto assets. The main challenge of this approach is that currently there is no clear standard of measurement in the market.

Researchers at MIT who worked on the Aggregate Confusion Project found that when comparing "two of the top five ESG rating agencies and compute the rank correlation across firms in a particular year, we are likely to obtain a correlation of the order of 10 to 15 percent. At least the correlation is positive! It is very likely (about 5 to 10 percent of the firms) that the firm

<sup>1 &</sup>quot;How Does S&P Global Ratings Incorporate Environmental, Social, And Governance Risks Into Its Ratings Analysis." https://www.brookings.edu/wp-content/uploads/2018/01/epdf\_spg-esg-risks-into-ratings-analysis\_final.pdf

<sup>&</sup>lt;sup>2</sup> https://spindices.com/documents/research/research-carbon-pricing-discover-your-blind-spots-on-risk-and-opportunity.pdf

that is in the top 5 percent for one rating agency belongs to the bottom 20 percent for the other."<sup>3</sup>

Within fixed income, green bonds can solve this problem and offer an opportunity for market participants to add an element of impact investing into their core exposure in a simple way. Furthermore, compared to other environmental indicators available, green bonds are arguably the most forward-looking measure.

#### **GREEN BONDS - AN OVERVIEW**

Green bonds play an important role in tapping the financial markets to aid in the transition to a low-carbon economy.

Green bonds are vanilla fixed income assets issued to fund projects that have positive environmental or climate benefits. Prior to the emergence of green bonds, there was little focus on the use of proceeds and many bonds indicated "general purpose" with little oversight on the eventual usage of the proceeds. The majority of the green bonds issued are green use of proceeds bonds. These bonds carry the credit risk of the issuer, however, they differ from traditional bonds in that the proceeds from these bonds are earmarked for investments in projects that have environmental benefits.

There are also green bonds with direct credit exposure to projects and revenue streams. Some examples of different green products include municipal revenue bonds, securitized bonds with exposure to bills, receivables, auto loans, and MBS, as well as project bonds. Green bonds play an important role in tapping the financial markets to aid in the transition to a low-carbon economy. However, since green bonds are self-identified by the issuer, market participants require transparency around the use of proceeds and a standardized way to evaluate the impact of the investments.

In 2014, the International Capital Market Association (ICMA) set out to do that by helping establish the Green Bond Principles (GBP). According to the ICMA, "the principals are voluntary process guidelines that recommend transparency and disclosure and promote integrity in the development of the Green Bond market by clarifying the approach for issuance of a Green Bond." The guidelines provide issuers a roadmap to launching a credible green bond, and they help investors by ensuring availability of information necessary to evaluate the environmental impact of their green bond investments.

Over the years, various institutions have incorporated the GBP in the taxonomy of their bond databases. Among them is the Climate Bonds Initiative (CBI), a non-profit organization that provides a database of all bonds that are aligned with the GBP and their own taxonomy assessed on an ongoing basis. The CBI's taxonomy provides an opinion on what is

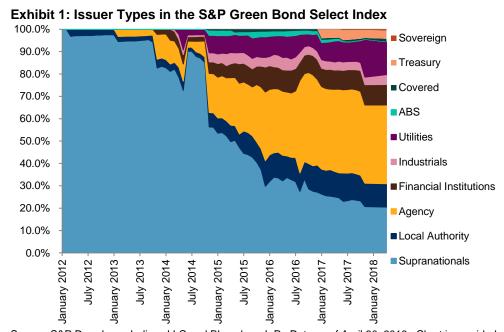
<sup>&</sup>lt;sup>3</sup> MIT Aggregate Confusion Project. <a href="http://web.mit.edu/rigobon/www/aggregate-confusion-project.html">http://web.mit.edu/rigobon/www/aggregate-confusion-project.html</a>

<sup>&</sup>lt;sup>4</sup> ICMA Group Green Bond Principles. https://www.icmagroup.org/green-social-and-sustainability-bonds/green-bond-principles-gbp/

considered legitimate use of proceeds for green bonds. The CBI Markets Team also reviews for alignment with the GBP and may engage third-party experts for confirmation.

The green bond market has diversified to include bonds from the major core segments of the global fixed income universe. Development banks and other major international financial institutions, such as the European Investment Bank, World Bank, and the International Bank for Reconstruction and Development, were among the first issuers of green bonds.

Over the past few years, the market diversified by issuer type, country of domicile, and risk currency. Corporates, banks, and municipalities have increasingly recognized green bond issuance as a means to fund their environmental projects. Exhibit 1 illustrates the diversification of issuer types over time.

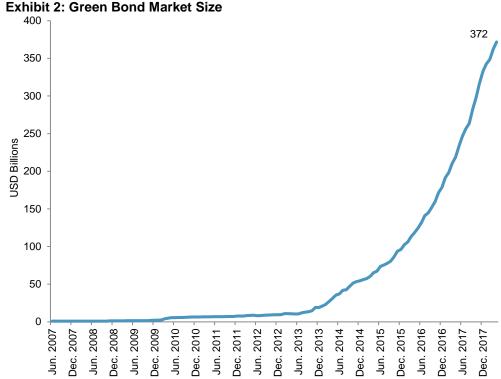


Source: S&P Dow Jones Indices LLC and Bloomberg L.P. Data as of April 30, 2018. Chart is provided for illustrative purposes. Fixed income sectors based on Bloomberg Barclays Level 2 classification.

#### **GREEN BONDS - HISTORY AND GROWTH**

Corporates, banks, and municipalities have increasingly recognized green bond issuance as a means to fund their environmental projects. The first green bonds were issued in 2007 by the European Investment Bank. Supranationals and development banks, such as the World Bank and African and Asian development banks, dominated the scene through 2013. The pace of issuance picked up in 2013, and the issuer base diversified to include non-financial corporates. The largest green bond issued at that time was by a corporate for USD 1.9 billion. The bond was issued by a French consumer energy company, and it helped bring the net market size to USD 19 billion by the end of 2013. Other corporates began to see potential for a new funding source for their climate goals through the

nascent market and by mid-2014, the market size had doubled to USD 38 billion (see Exhibit 2).

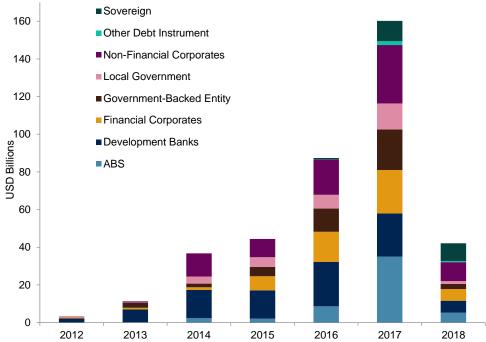


Source: S&P Dow Jones Indices LLC and CBI. Data as of April 30, 2018. Chart is provided for illustrative purposes.

By June 2013, the first tax-exempt U.S. municipal green bond was issued in the form of a general property tax obligation bond by the Commonwealth of Massachusetts.

Municipal and local governments have also recognized green bonds as a means to fund environmental projects. The first green bond issued by a local authority was by Region of Ile De France in March 2012. By June 2013, the first tax-exempt U.S. municipal green bond was issued in the form of a general property tax obligation bond by the Commonwealth of Massachusetts. New York, Washington D.C., and California, among others, tapped the market in 2013.

Solar City (Tesla Energy) kicked off the green ABS issuance in 2013 with a USD 54 million issuance, which was backed by a portfolio of solar panel systems, related contractual customer payments, and performance-based incentive payments. Bond investors would be paid by the lease payment cash flows. Toyota followed suit when it issued a USD 1.75 billion auto receivables-backed bond. The net proceeds to Toyota Motor Credit Corporation was earmarked to be applied exclusively to finance originations of loans and leases for gas-electric hybrids or alternative fuel vehicles that met certain specified criteria.



**Exhibit 3: Green Bond Annual Gross Issuance** 

Source: S&P Dow Jones Indices LLC and CBI. Data as of May 9, 2018. Chart is provided for illustrative purposes.

Most recently, sovereign issuers entered the market. The CBI estimates that the trend will persist in 2018. Most recently, sovereign issuers entered the market. Poland was the first to market in December 2016 with an issuance of EUR 750 million of sovereign credit (external debt). France came to market with the largest issue on record of EUR 7 billion (USD 7.6 billion) in January 2017 and retapped the market two more times in 2017 to increase the size of the bond to USD 10.7 billion. By March 2018, Fijian, Nigerian, Belgium, and Indonesian sovereign bonds helped push the category to USD 14 billion. Additionally, Hong Kong has outlined grants for first-time green corporate bond issuers and plans for issuing the largest green sovereign bond in 2018.

The CBI estimates that the trend will persist in 2018, with issuance expected to top USD 250 billion for the year.<sup>5</sup>

#### INDEX SOLUTIONS IN THE GREEN BOND MARKET

In 2014, S&P Dow Jones Indices collaborated with Infrastructure Credit Alpha Group LLC in designing the <u>S&P Green Bond Index</u> with the objective of providing the investment community with a rules-based, transparent benchmark that is designed to measure the performance of the global green bond market. To ensure that the bonds selected are part of the move to a low-carbon economy, S&P DJI uses the green flag by the

<sup>&</sup>lt;sup>5</sup> <a href="https://www.climatebonds.net/">https://www.climatebonds.net/</a>

The index is designed to measure the performance of green-labeled bonds issued globally, subject to additional eligibility criteria including minimum amount outstanding and market of issuance to ensure replicability and investability.

CBI, leveraging their independent, expert-led guidance on which investments are part of a low-carbon economy.

Subsequently, in February 2017, the <u>S&P Green Bond Select Index</u> was launched. The index is designed to measure the performance of green-labeled bonds issued globally, subject to additional eligibility criteria including minimum amount outstanding and market of issuance to ensure replicability and investability. As of April 30, 2018, the S&P Green Bond Select Index accounts for 9% of the bonds by count (305 bonds) and about 69% (USD 216 billion) by market value of the broader <u>S&P Green Bond Index</u>.

Exhibit 4: Green Bond Market Size						
CATEGORY	S&P GREEN BOND INDEX		S&P GREEN BOND SELECT INDEX			
Eligible Criteria	CBI Green Flag		Member of the S&P Green Bond Index			
Size Criteria	None		Minimum par by Currency (See Methodology for Details)			
Liquidity Criteria	None		Issued in Developed or Global Markets			
Member Selection Criteria	None		Taxable Bonds Only			
Maturity	None		Must Have 2 Years to Maturity at Issuance			
Coupon Type Restrictions	None		Floating-Rate Notes			
Rating Restriction	None		Rated by at Least one Rating Agency (S&P Global Ratings, Moody's or Fitch)			
Rebalance Frequency	Monthly		Monthly			
Weighting Method	Market Weight		Market Weight			
Weight Caps	None		10% per Issuer / 20% Total High Yield			
Number of Index Members	3,333	305	(9% of the Bonds in the Benchmark Index)			
Market Value (USD Billions)	314.9	216.4	(69% of the Market Value of the Benchmark Index)			

Source: S&P Dow Jones Indices LLC. Data as of April 30, 2018. Table is provided for illustrative purposes. See the S&P Green Bond Indices Methodology.

#### GREEN BONDS IN THE PORTFOLIO CONTEXT

Market participants who consider environmental impact in their investment decision process, whether from a risk mitigation standpoint or values perspective, typically take one of two main approaches to investing. The classic approach is exclusion or avoidance of companies that engage in activities that cause environmental harm. This type of approach requires the fund to avoid investing in companies with activities that cause environmental harm, such as coal mining.

However, the downside of this classic approach is that excluding entire industries or sub-sectors of the investment universe might be less appealing to institutional investors who are subject to tracking error constraints. One way to address the tracking error issue is to tilt the portfolio in favor of environmentally friendly companies and tilt away from unfriendly ones by reducing allocation to them in the portfolio. Lower

allocation, if broadly adopted, could pressure companies into adopting positive behavior and reduce risk exposure of the portfolio to legal and reputational risks or hedge against future regulatory changes.

The second, equally stringent approach is to only include those companies that actively support the move toward a more sustainable or low-carbon economy. Instead of excluding companies that engage in ecologically harmful business activities, the portfolio would only include assets from companies with positive ecological business practices.

Using the second approach is more desirable, as green bonds are able to offer market participants several benefits when viewed through the environmental as well as the diversification lenses.

Using the second approach is more desirable, as green bonds are able to offer market participants several benefits when viewed through the environmental as well as the diversification lenses. The first benefit is that proceeds from the bonds are used to improve the ecological impact of the issuer's business activity regardless of the nature of their activity. For example, an energy generation company with heavy reliance on coal may use green bond issuance to fund its transition to renewable energy sources. Therefore, the activist can rest assured that their investment is being used to advance their mission goals without having to exclude sectors, which may increase tracking error. The second benefit is that the issuer of a green bond is likely positioning itself in a way that reduces risk exposure to future regulatory changes. The third benefit is that, unlike scores that are based on reported emissions or surveys of past behavior, green bonds are about funding future projects.

Therefore, including companies that actively support the move toward a more sustainable economy provides a diverse mix of issuer types and a strong way to use green bonds as a method to gain global bond market exposure. We explore this part in greater detail in the next section.

## COMPARING GREEN BONDS TO THE GLOBAL CORE BENCHMARK

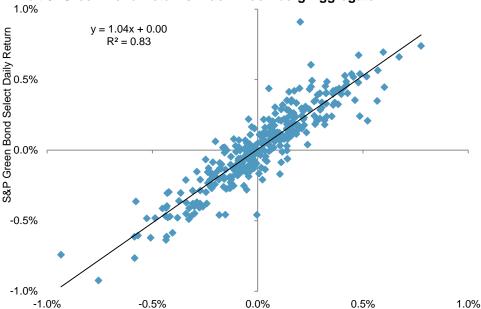
The green bond market includes all issuer types across countries, currencies, and credit quality resembling the core global bond market (see Exhibit 1). Despite this diversity of bond types in the green market, the mix of assets is different than that of a global core index, such as the Bloomberg Barclays Global Aggregate Bond Index. Focusing on the investable portion of the taxable universe, one can consider the <a href="S&P">S&P</a> Green Bond Select Index as a strong potential alternative for a portion of core fixed income exposure.

The two indices are relatively similar in terms of characteristics and performance, which means that market participants looking to green-up their portfolio may not need to sacrifice much (and may actually outperform the core). As of April 30, 2018, the two indices were relatively

The S&P Green Bond Select Index has outperformed the Barclays Global Aggregate in U.S. dollar terms. similar with respect to duration and yields.<sup>6</sup> Since the launch of the S&P Green Bond Select Index on Feb. 17, 2017, its performance has been highly correlated to the Bloomberg Barclays Global Aggregate Bond Index. In fact, over the same period, the <u>S&P Green Bond Select Index</u> outperformed, returning 3.3% more than the Bloomberg Barclays Global Aggregate Bond Index.<sup>7</sup>

Historical performance of green bonds has been much like the aggregate index. When regressing the daily returns of the S&P Green Bond Select Index against the Bloomberg Barclays Global Aggregate, there was a 0.91 correlation with a statistically significant (at 95%) slope of 1.04 and a small positive alpha (see Exhibit 5). In fact, over the 17-month period ending May 9, 2018, the S&P Green Bond Select Index outperformed the Barclays Global Aggregate in U.S. dollar terms (see Exhibit 6).





Bloomberg Barclays Global-Aggregate Daily Return

Source: S&P Dow Jones Indices LLC and Bloomberg L.P. Data from Feb. 17, 2017, to May 9, 2018. Past performance is no guarantee of future results. Chart is provided for illustrative purposes and reflects hypothetical historical performance. Please see the Performance Disclosure at the end of this document for more information regarding the inherent limitations associated with back-tested performance. The S&P Green Bond Select Index (USD) (TR) is regressed against Bloomberg Barclays Global-Aggregate Total Return Index Value Unhedged USD.

<sup>&</sup>lt;sup>6</sup> As of April 30, 2018, the modified duration, yield to worst (YTW) and yield to maturity (YTM) for Bloomberg Barclays Global Aggregate Index are 7.06, 1.92 and 1.92. The modified duration, yield to worst (YTW) and yield to maturity (YTM) for S&P Green Bond Select are 6.5, 1.90, and 1.83.

From Feb 17, 2018 through April 30, 2018, the Bloomberg Barclays Global Aggregate Index returned 6.16% while the S&P Green Bond Select Index returned 9.46%. Returns are in USD.

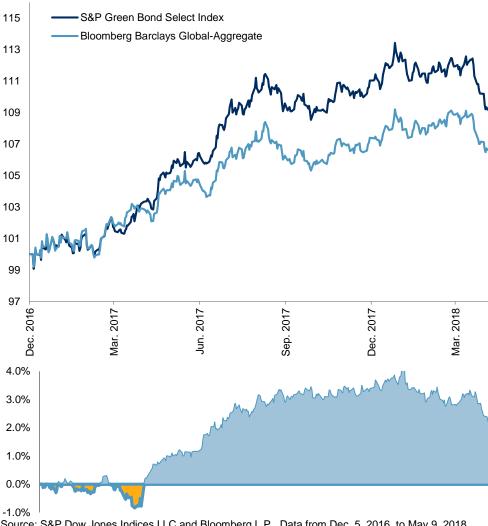


Exhibit 6: S&P Green Bond Select Index (TR) Versus Bloomberg Aggregate

The two indices are relatively similar in terms of characteristics and performance, which means that market participants looking to green-up their portfolio may not need to sacrifice much (and may actually outperform the core).

Source: S&P Dow Jones Indices LLC and Bloomberg L.P. Data from Dec. 5, 2016, to May 9, 2018. Past performance is no guarantee of future results. Charts are provided for illustrative purposes and reflects historical performance. Please see the Performance Disclosure at the end of this document for more information regarding the inherent limitations associated with back-tested performance. The S&P Green Bond Select Index (USD) (TR) and The Bloomberg Barclays Global-Aggregate Total Return Index Value Unhedged USD were rebased to 100 on Dec. 5, 2016.

The biggest difference between the two indices is in the treasury component. As of May 10, 2018, there were just two central government bonds issued in the green market, and they both qualified for the <u>S&P</u> <u>Green Bond Select Index</u>—a local government bond (treasury) issued by France, which accounted for about 6.2% of the investable index, and a sovereign bond issued by Poland in EUR. In contrast, the treasury and sovereign components of the Bloomberg Barclays Global Aggregate Bond Index totaled 55% (see Exhibit 7).

Corporates, utilities, and commercial banks have accounted for at least one-half of the gross supply over the past two years.

Exhibit 7: Holdings Comparison				
ISSUER TYPE	BARCLAYS GLOBAL AGGREGATE (%)	+/- (%)		S&P GREEN BOND SELECT INDEX (%)
Agency	6			33
Supranational	2			17
Utility	1			13
Financial Institutions	7			13
Local Authority	3			9
ABS				-
Sovereign	1			1
CMBS	1			-
Covered	3			2
Industrial	10			6
MBS Passthrough	11			-
Treasury	54			6

Source: S&P Dow Jones Indices LLC and Bloomberg L.P. Data as of May 10, 2018. Past performance is no guarantee of future results. Table is provided for illustrative purposes. Fixed income sectors based on Bloomberg Barclays Level 2 classification.

Looking more closely at the <u>S&P Green Bond Select Index</u> composition, agencies, supranationals, and local authorities represented 59% of the index as of May 2018 (down from 70% in December 2015 and down from 90% in December 2013) (see Exhibit 7). Corporates, utilities, and commercial banks have accounted for at least one-half of the gross supply over the past two years.

The benefits of these differences in sector and issuer exposures is that adding green bonds may also increase the diversification of a global bond allocation. Therefore, market participants that have been looking for a way to diversify their core fixed income away from treasuries may consider green bonds.

Exhibit 8	: Index Charact	eristics			
PERIOD	S&P GREEN BOND INDEX	S&P GREEN BOND SELECT INDEX	BLOOMBERG BARCLAYS GLOBAL- AGGREGATE	S&P GREEN BOND INDEX	S&P GREEN BOND SELECT INDEX
	ANNUALIZED RETURN (%, USD)		ANNUALIZED EXCESS RETURN (%)		
1-Year	3.4	2.9	1.6	1.8	1.3
2-Year	7.3	7.6	7.8	-0.2	-0.1
5-Year	0.8	2.0	6.7	-1.1	-0.9
ANNUALIZED VOLATILITY (%)			TRACKING ERROR (%)		
2-Year	5.0	5.6	5.1	2.2	2.4
5-Year	5.1	5.5	4.9	2.3	2.4
RISK-ADJUSTED RETURN			INFORMAT	ION RATIO	
2-Year	1.45	1.36	1.53	-0.11	-0.04
5-Year	0.17	0.36	1.37	-0.48	-0.37
12-MONTH MAX DRAWDOWN (%)			BE	TA	
5-Year	-11.2	-11.1	-9.1	0.92	1.00

Source: S&P Dow Jones Indices LLC and Bloomberg L.P. Data as of May 9, 2018. Past performance is no guarantee of future results. Table is provided for illustrative purposes.

#### **GREEN BONDS - CONCLUSIONS**

Green bonds are a strong option as they have a clearer standard of measurement than other options. An increasing number of market participants have shown interest in sustainability-driven investing, and there are a wide range of fixed income options to choose from. Green bonds are a strong option as they have a clearer standard of measurement (compared with other options) and they are arguably a more forward-looking measure.

The <u>S&P Green Bond Index</u> provides a rules-based, transparent benchmark to measure the performance of the global green bond market. It is relatively similar to the global core benchmark in terms of characteristics and performance, which means that market participants looking to green-up their portfolio may not need to sacrifice much (and may actually outperform the core).

While there are some differences between the S&P Green Bond Index and the global core in terms of sector and issuer exposures, adding green bonds may provide the additional benefit of increasing the diversification of a global bond allocation.

S&P DJI RESEARCH CONTRIBUTORS						
Charles Mounts	Global Head	charles.mounts@spglobal.com				
Jake Vukelic	Business Manager	jake.vukelic@spglobal.com				
GLOBAL RESEARCH & DESIGN						
AMERICAS						
Aye M. Soe, CFA	Americas Head	aye.soe@spglobal.com				
Phillip Brzenk, CFA	Director	phillip.brzenk@spglobal.com				
Smita Chirputkar	Director	smita.chirputkar@spglobal.com				
Rachel Du	Senior Analyst	rachel.du@spglobal.com				
Bill Hao	Director	wenli.hao@spglobal.com				
Qing Li	Director	qing.li@spglobal.com				
Berlinda Liu, CFA	Director	berlinda.liu@spglobal.com				
Ryan Poirier, FRM	Senior Analyst	ryan.poirier@spglobal.com				
Maria Sanchez	Associate Director	maria.sanchez@spglobal.com				
Kelly Tang, CFA	Director	kelly.tang@spglobal.com				
Hong Xie, CFA	Director	hong.xie@spglobal.com				
APAC						
Priscilla Luk	APAC Head	priscilla.luk@spglobal.com				
Utkarsh Agrawal, CFA	Associate Director	utkarsh.agrawal@spglobal.com				
Liyu Zeng, CFA	Director	liyu.zeng@spglobal.com				
Akash Jain	Associate Director	akash.jain@spglobal.com				
EMEA						
Sunjiv Mainie, CFA, CQF	EMEA Head	sunjiv.mainie@spglobal.com				
Leonardo Cabrer, PhD	Senior Analyst	leonardo.cabrer@spglobal.com				
Andrew Innes	Associate Director	andrew.innes@spglobal.com				
INDEX INVESTMENT STRATEGY						
Craig J. Lazzara, CFA	Global Head	craig.lazzara@spglobal.com				
Fei Mei Chan	Director	feimei.chan@spglobal.com				
Tim Edwards, PhD	Managing Director	tim.edwards@spglobal.com				
Anu R. Ganti, CFA	Director	anu.ganti@spglobal.com				
Hamish Preston	Senior Associate	hamish.preston@spglobal.com				
Howard Silverblatt	Senior Index Analyst	howard.silverblatt@spglobal.com				

#### PERFORMANCE DISCLOSURE

The S&P Green Bond Select Index was launched on February 17, 2017. All information presented prior to an index's Launch Date is hypothetical (back-tested), not actual performance. The back-test calculations are based on the same methodology that was in effect on the index Launch Date. Complete index methodology details are available at www.spdji.com.

S&P Dow Jones Indices defines various dates to assist our clients in providing transparency. The First Value Date is the first day for which there is a calculated value (either live or back-tested) for a given index. The Base Date is the date at which the Index is set at a fixed value for calculation purposes. The Launch Date designates the date upon which the values of an index are first considered live: index values provided for any date or time period prior to the index's Launch Date are considered back-tested. S&P Dow Jones Indices defines the Launch Date as the date by which the values of an index are known to have been released to the public, for example via the company's public website or its datafeed to external parties. For Dow Jones-branded indices introduced prior to May 31, 2013, the Launch Date (which prior to May 31, 2013, was termed "Date of introduction") is set at a date upon which no further changes were permitted to be made to the index methodology, but that may have been prior to the Index's public release date.

Past performance of the Index is not an indication of future results. Prospective application of the methodology used to construct the Index may not result in performance commensurate with the back-test returns shown. The back-test period does not necessarily correspond to the entire available history of the Index. Please refer to the methodology paper for the Index, available at www.spdji.com for more details about the index, including the manner in which it is rebalanced, the timing of such rebalancing, criteria for additions and deletions, as well as all index calculations.

Another limitation of using back-tested information is that the back-tested calculation is generally prepared with the benefit of hindsight. Back-tested information reflects the application of the index methodology and selection of index constituents in hindsight. No hypothetical record can completely account for the impact of financial risk in actual trading. For example, there are numerous factors related to the equities, fixed income, or commodities markets in general which cannot be, and have not been accounted for in the preparation of the index information set forth, all of which can affect actual performance.

The Index returns shown do not represent the results of actual trading of investable assets/securities. S&P Dow Jones Indices LLC maintains the Index and calculates the Index levels and performance shown or discussed, but does not manage actual assets. Index returns do not reflect payment of any sales charges or fees an investor may pay to purchase the securities underlying the Index or investment funds that are intended to track the performance of the Index. The imposition of these fees and charges would cause actual and back-tested performance of the securities/fund to be lower than the Index performance shown. As a simple example, if an index returned 10% on a US \$100,000 investment for a 12-month period (or US \$10,000) and an actual asset-based fee of 1.5% was imposed at the end of the period on the investment plus accrued interest (or US \$1,650), the net return would be 8.35% (or US \$8,350) for the year. Over a three year period, an annual 1.5% fee taken at year end with an assumed 10% return per year would result in a cumulative gross return of 33.10%, a total fee of US \$5,375, and a cumulative net return of 27.2% (or US \$27,200).

### **GENERAL DISCLAIMER**

Copyright © 2018 by S&P Dow Jones Indices LLC, a part of S&P Global. All rights reserved. Standard & Poor's ®, S&P 500 ® and S&P ® are registered trademarks of Standard & Poor's Financial Services LLC ("S&P"), a subsidiary of S&P Global. Dow Jones ® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). Trademarks have been licensed to S&P Dow Jones Indices LLC. Redistribution, reproduction and/or photocopying in whole or in part are prohibited without written permission. This document does not constitute an offer of services in jurisdictions where S&P Dow Jones Indices LLC, Dow Jones, S&P or their respective affiliates (collectively "S&P Dow Jones Indices") do not have the necessary licenses. All information provided by S&P Dow Jones Indices is impersonal and not tailored to the needs of any person, entity or group of persons. S&P Dow Jones Indices receives compensation in connection with licensing its indices to third parties. Past performance of an index is not a guarantee of future results.

It is not possible to invest directly in an index. Exposure to an asset class represented by an index is available through investable instruments based on that index. S&P Dow Jones Indices does not sponsor, endorse, sell, promote or manage any investment fund or other investment vehicle that is offered by third parties and that seeks to provide an investment return based on the performance of any index. S&P Dow Jones Indices makes no assurance that investment products based on the index will accurately track index performance or provide positive investment returns. S&P Dow Jones Indices LLC is not an investment advisor, and S&P Dow Jones Indices makes no representation regarding the advisability of investing in any such investment fund or other investment vehicle. A decision to invest in any such investment fund or other investment vehicle should not be made in reliance on any of the statements set forth in this document. Prospective investors are advised to make an investment in any such fund or other vehicle only after carefully considering the risks associated with investing in such funds, as detailed in an offering memorandum or similar document that is prepared by or on behalf of the issuer of the investment fund or other vehicle. Inclusion of a security within an index is not a recommendation by S&P Dow Jones Indices to buy, sell, or hold such security, nor is it considered to be investment advice.

These materials have been prepared solely for informational purposes based upon information generally available to the public and from sources believed to be reliable. No content contained in these materials (including index data, ratings, credit-related analyses and data, research, valuations, model, software or other application or output therefrom) or any part thereof (Content) may be modified, reverse-engineered, reproduced or distributed in any form or by any means, or stored in a database or retrieval system, without the prior written permission of S&P Dow Jones Indices. The Content shall not be used for any unlawful or unauthorized purposes. S&P Dow Jones Indices and its third-party data providers and licensors (collectively "S&P Dow Jones Indices Parties") do not guarantee the accuracy, completeness, timeliness or availability of the Content. S&P Dow Jones Indices Parties are not responsible for any errors or omissions, regardless of the cause, for the results obtained from the use of the Content. THE CONTENT IS PROVIDED ON AN "AS IS" BASIS. S&P DOW JONES INDICES PARTIES DISCLAIM ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, FREEDOM FROM BUGS, SOFTWARE ERRORS OR DEFECTS, THAT THE CONTENT'S FUNCTIONING WILL BE UNINTERRUPTED OR THAT THE CONTENT WILL OPERATE WITH ANY SOFTWARE OR HARDWARE CONFIGURATION. In no event shall S&P Dow Jones Indices Parties be liable to any party for any direct, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs) in connection with any use of the Content even if advised of the possibility of such damages.

S&P Dow Jones Indices keeps certain activities of its business units separate from each other in order to preserve the independence and objectivity of their respective activities. As a result, certain business units of S&P Dow Jones Indices may have information that is not available to other business units. S&P Dow Jones Indices has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process.

In addition, S&P Dow Jones Indices provides a wide range of services to, or relating to, many organizations, including issuers of securities, investment advisers, broker-dealers, investment banks, other financial institutions and financial intermediaries, and accordingly may receive fees or other economic benefits from those organizations, including organizations whose securities or services they may recommend, rate, include in model portfolios, evaluate or otherwise address.